

# **Company Background**

EXAQ Micro Services has been providing Business Productivity Solutions for over 15 years in the Sacramento area and through out the Western States. Our areas of expertise include:

### **Computer Training and Support**

Onsite individual and classroom training is available for the Windows productivity applications and utilities that we support for our clients including MS Word, Excel, WordPerfect, R:Base, NaturallySpeaking, PaperPort, OmniForm, and OmniPage.

# **Speech Recognition**





Using Dragon NaturallySpeaking, professionals, executives, managers and line staff can dictate directly into a word processor such as MS Word at rates over 100 words per minute with better than 97% accuracy. This technology provides faster document turn around, higher document accuracy and lower document generation costs.

EXAQ Micro Services has been assisting doctors, lawyers, and other business users to be successful with this technology and to recoup the maximum return on their investment. The return on investment with this technology is so good that the break even point is usually less than 6 months.

# **Database Management Systems**





Using R:Base, EXAQ Micro Services has been assisting entrepreneurs, managers, and corporations to maximize their information tracking abilities with a minimum impact on their budget. R:Base provides power and functionality that rivals Oracle without the cost and offers far more than MS Access without the complexity of Visual Basic. R:Base's unique blend of entry level and advanced development tools has made it a solid, economical, and powerful information tracking tool since the 1970s.

# **Paperless Office Solutions**





Electronic forms and desktop imaging and image management solutions can substantially reduce paper, copying and filing expenses while making documents more available to those who need them and less likely to be lost. Implementing these technologies at the individual or office level can provide a very high return on the investment.

# **Enabling Solutions**

Jaws for Windows NaturallySpeaking



We use our expertise in these productivity technologies to provide enabling solutions for individuals or organizations requiring alternate keyboard solutions for Reasonable Accommodation, Workers Compensation, or Americans with Disabilities Act (ADA) issues.

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### **STABILITY**

:Base has over 20 years of proven stability. Businesses, corporations, and government agencies using R:Base have enjoyed a rock solid data structure and engine. They know that R:Base repeatedly survives operator error, system upgrades, network disconnects, power failures and system crashes without down time or data corruption, requiring minimal (and in many cases, with no) IT support.

#### **ADAPTABILITY**

Base has the flexibility to adapt to evolving needs. Spreadsheets and Word Processing documents often work well to track information -- initially. After time the information grows and the reporting needs change such that a Spreadsheet or Word Processing system becomes burdensome, time consuming, and inadequate to handle the information. R:Base allows information to be set up like a spreadsheet but allows unlimited input, reporting, and processing options. As business tracking and reporting needs, procedures, laws, and regulations change, R:Base can be modified to reflect and accommodate those needs. "Off the Shelf" software will only be adapted to the most common needs of all of the software's users, and then only after the next upgrade or two. R:Base can adapt to your specific needs as soon as you have them.

#### **SCALABILITY**

Base's basic data base development tools allow non-programmers to create simple databases, forms, and reports with minimal training. The Application Wizard will even allow non-programmers to wrap the forms and reports into a menu driven application for one or more co-workers to use. This non-technical interface makes R:Base a superior tool for individual or departmental data tracking and reporting needs. At the same time, R:Base provides the professional strength programming, security, web, and graphical interface tools that allow programmers to create solid and secure enterprise applications accessible by large numbers of users. This unique combination of tools allows small projects to grow to large projects without expensive and time consuming conversions.

#### **COMPATIBILITY**

R:Base is ODBC 3 compliant which puts it at the leading edge of its competitors. ODBC 3 compliancy means that R:Base is an excellent back end for the front end applications that support ODBC compliant data storage such as GIS Mapping and asset tracking systems. R:Base also has unprecedented import/export functionality. R:Base data can be exported to 18 different formats including dBase (dbf), Paradox, csv, MS Excel, slk, dif, Lotus 1-2-3, SQL Script, XML, rtf, LDAP, and others. R:Base can import data from 9 different formats including dbf, xls, text (fixed record length and comma delimited), Excel, HTML, XML, and MS Access.

### **COST EFFECTIVENESS**

Base programmers world wide have reported that they have been able to develop and implement large and small applications in a fraction of the time that it would have taken them using more commonly used tools from Visual Basic to Oracle. And with it's unique non-technical interface, R:Base provides non-programmers the ability to implement effective solutions without being limited by a spreadsheet, needing to learn Visual Basic, or requiring the services of a trained programmer.

Programmers will be able to complete projects faster with R:Base's powerful relational database tools and command sets. With network per seat licenses running \$165.00 each, R:Base provides a practical alternative to high end products with similar capabilities, and a user interface at a price point that supports low end projects.

R:Base solutions also avoid the on-going support and maintenance costs associated with canned programs. These "hidden costs" can significantly increase the total cost of ownership of such programs.

### **RAW POWER**

:Base is a true relational database with referential integrity, multi-user processing, and security built in at the engine level. It is fast, stable and it supports an extensive, object based programming environment that is provides faster development cycles than other alternatives in it's class. R:Base supports nested reports and report output in formats such as HTML and Adobe PDF with 128 bit encryption which puts it in front of the alternatives. Integrated add-on tools such as Charts, Spell Check, email clients, web based forms, mail merge, and faxing make R:Base a price/performance industry leader.